



**SONOCO**  
**THERMOSAFE®**

# BOX RENTAL. re-engineered.

**At Sonoco ThermoSafe,  
we've taken apart the concept of  
temperature-controlled box rental,  
and put it back together again.**

The result is the all-new Orion  
box rental service for life sciences,  
biopharmaceuticals and healthcare.

**SONOCO**  
**THERMOSAFE**



If you're a regular shipper, you have a hundred reasons for switching to us.

Three is enough for now.

1



### SIMPLER SERVICE

We manage pretty much everything for you. You've got more important things to worry about.

2



### A SMARTER BOX

You could call it technology. We prefer telemetry. Either way, it's integrated and it means one thing. Peace of mind.

3



### GREATER SUSTAINABILITY

The r in our logo stands for re-useable. rrrrrrrrrrr over and over again, considerably longer than rival rental packaging. And ultimately, it's recyclable.





# SIMPLE.

## Service, **re**-imagined.

### Imagine if your working life was a little easier.

If ordering boxes was instant. If they turned up on time, ready just to be loaded and sealed. If someone else was responsible for their recovery from your customer.

### You don't have to imagine it. It's here.

#### EASY ORDERING

- Self-service online web portal
- Our portal puts everything at your fingertips, from ordering to accessing reports
- Telephone support from a knowledgeable team local to you

#### 'PLUG AND PLAY' SOLUTION

- 4 sizes of shipper from 5L to 40L
- 3 temperature ranges: 2 to 8°C, 15 to 25°C and -30°C to -20°C
- Up to 120 hours performance

#### GLOBAL NETWORK, LOCAL SERVICE

- Rapidly expanding network, providing service from a station near you

**We keep it simple for you so that you can focus on your business.**

# The Part Process

At Sonoco ThermoSafe we manage parts **1, 2, 4** and **5**. In our experience, clients prefer to handle the third stage themselves.

1



Orion box prepared and pre-conditioned at our network station.

2



Ready-to-use box delivered to your site on demand or to your schedule.

3



You load your product and ship to your customer.

4



We manage the return from your customer to our network station.

5



Orion box is refurbished, sanitized and 'like new' quality checked.



# SMART.

## Connectivity, **r**e-defined.

### A box is a box is a box. Except it isn't.

Orion boxes are different in two distinct ways.

They're built to last. And they set new standards in onboard connectivity.

### PAYLOAD PROTECTION

Through built-in durability

Your cargo is precious – maybe a clinical trial sample or even a direct-to-patient pharmaceutical. Protection is our No.1 priority.



#### MINIMIZED PAYLOAD RISKS

Outer shell can withstand the stresses of distribution



#### SUPERIOR THERMAL PROTECTION

With advanced VIP and BioPCM combining to eliminate temperature excursions



## TRUST AND ASSURANCE

Through onboard telemetry

### VERIFIABLE PERFORMANCE IS BUILT INTO EVERY ORION BOX

So too is unique technology giving you access to cloud-based data for maximum shipment visibility and quality assurance.

It's connectivity for certainty and confidence.



Onboard telemetry monitors multiple variables



Cloud-based visibility and tracking across multiple integrator platforms



Data analysis provides insights to maximize shipping efficiency



# SUSTAINABLE.

Impact, **r**e-evaluated.

**Q**

What have breakfast cereals, blueberries and biopharmaceuticals got in common?

**A**

It's increasingly unacceptable to put them in single-use packaging.

Next question, could your organization's environmental credentials be improved?

Almost certainly, by switching to the Orion box rental service.

## Sustainability is in the DNA of Sonoco



Sonoco is committed to creating sustainable products, services and programs for our customers to support our corporate purpose of **Better Packaging. Better Life™**



Sonoco is named as one of Barron's 100 Most Sustainable Companies



Sonoco has helped over 70 customer facilities achieve 'Zero Waste to Landfill' status



Sonoco recycles, or causes to be recycled, the equivalent by weight of 65% of the product it places in the marketplace



## ORION AND ON AND ON AND ON....

Our re-useable boxes are engineered to last considerably longer than rival rental packaging



**Sustainability  
is at the core of  
Orion box rental**



### RECYCLABLE

At the end of its life, an Orion box is dismantled and largely recycled with minimum impact on the waste stream



### FEWER 'BOX MILES'

Our fast-expanding network means boxes have a shorter distance to travel from customer site back to our nearest network station. Bigger global footprint, lower carbon footprint



# OWNERSHIP.

Total costs, **re**-assessed.

**No doubt you know the outright purchase price of a single-use box.**

But what does it really cost?

What space is required to store it?

What resources are needed to prepare it?

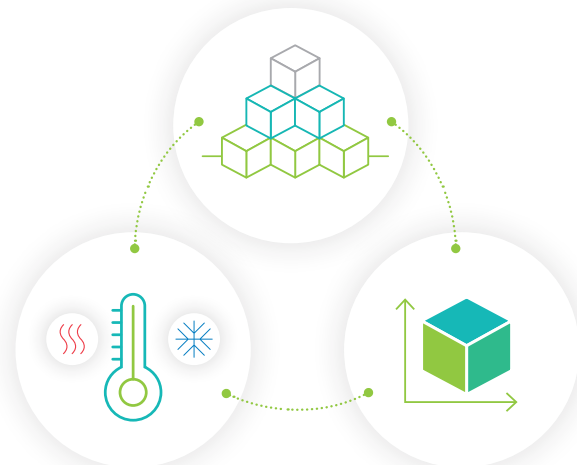
What's the true cost of all that disposal?

What really matters, of course, is the total cost of ownership.



## LET US CALCULATE YOUR TOTAL COST

Given a simple shipping lane profile, volumes, payload sizes and temperature bands, we can calculate an approximate total cost of ownership based on those metrics.

Contact us if you'd like us to do that for you. You'll be surprised how much you can save.





## PACKAGING & PAYLOADS RISKS

-  Per box, it costs substantially less to rent than to buy
-  The rental service is a relationship service; we know your needs and deliver compliant packaging. Risks of expensive payload damage are minimized





## OPERATIONAL COSTS

-  You save on storage
-  You save on resource – no preparation and conditioning is required as Orion boxes are supplied ready-to-load



## ENVIRONMENTAL IMPACT

-  No 'single-use' disposal costs
-  Minimal impact on the waste stream





SIMPLE. SMART. SUSTAINABLE.

Getting started with the Orion  
box rental service is simple.

Talk to us about making the switch  
by visiting [thermosafe.com/orion](https://thermosafe.com/orion)

#### **Sonoco ThermoSafe**

One-stop shop for all temperature  
controlled Life Science and  
Healthcare distribution packaging  
and data needs, from short to  
long duration, sale or rental, small  
parcels to multi-pallet cargo.

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